

INSIDE ICIA

Fall 2026

ICIA's 2025/2026 Year of Growth, Investment, and Progress

We recently completed our ICIA fiscal year 2025/2026 annual report. This was an opportunity for us to reflect on a year of strong growth, strategic investment, and continued advancement for the association.



Craig Nelson, CEO

ICIA achieved solid financial results with record revenues and robust profitability, while maintaining a strong balance sheet that supports future investments in technology, facilities, research, and service expansion. During the year, the association enhanced key technology platforms, including LabLink and InspectorLink, invested in laboratory and infrastructure improvements, celebrated its 125th anniversary, and continued to strengthen its field, seed laboratory, and genetics laboratory programs. Across all departments, ICIA remained focused on quality, innovation, customer service, and operational excellence, while its dedicated staff, Board of Directors, and member volunteers helped position the organization for continued success and long-term service to Indiana agriculture and the seed industry. To read our entire annual report please click the link at the bottom of the newsletter.

MEMBER FOCUS



As fall begins, so does the anticipation and excitement of harvest season. This year has seen distinct challenges, from geopolitical conflicts affecting global food production and energy transportation to shifting weather patterns impacting crop yields. These uncertainties, coupled with growing concerns over food security and the increasing demand for food, fiber, and fuel, have kept agriculture at the forefront of global conversations.

A key focus for Primient has been regenerative agriculture – supporting farming practices that promote soil health, reduce environmental impact, and strengthen long-term farm profitability. As consumers seek greater transparency about their food and products, sustainable agriculture systems become increasingly important. By partnering with growers and investing in regenerative solutions, we address concerns about the stability of the goods consumers rely on while reducing risks to the environment and supply chain.

Despite ongoing volatility, Primient remains optimistic about the opportunities each new crop presents. We are grateful for the dedication and resilience of producers, customers, and industry partners whose efforts make harvest possible. Wishing everyone a safe, productive, and successful harvest. www.primient.com

November 11–12

Corn Belt
Seed & Grain Conference
2026



Tallison Hotel
Carmel IN



Scan to register or
click "Register"

AgVision 2026: Integrated Solutions for Agriculture

Featuring:

- **Ag Without Borders: Geopolitics and the Future of Food**
- **Applied AI: Real World Efficiencies in Agriculture**
- **Profitability in Practice: Smarter Seed Production Strategies**
- **Financial Foundations and The Bottom Line**
- **Networking opportunities among industry leaders**
- **Discount available for 3 or more company registrations**



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PRESIDENTS MESSAGE

It's time to register for the Corn Belt Seed and Grain Conference!

This year's program brings together timely insights and practical strategies on **seed quality, the geopolitical forces shaping our food system, production strategies for today's challenging climate, and disease management and control.**

For those of us who have been in this industry for decades, continuing to learn is essential. Keeping our skills sharp, exploring new technologies, and understanding what is on the horizon helps us stay prepared for what's next. At the same time, the Corn Belt Seed & Grain Conference provides a tremendous opportunity for newer members of our organizations to gain knowledge, build confidence, and develop the skills that will help them grow throughout their careers.



**Bill Stumph, President
ICIA Board of Directors**

For me, the greatest value of this conference is collaboration and networking. With such a broad group of industry professionals, researchers, educators, and policy leaders in one place, we have a unique opportunity to connect face-to-face and build lasting, trusted relationships across agriculture. Every year I've attended, I have had at least one ten-minute conversation with someone I was meeting for the first time that opened my eyes to a new product, technique, or technology—and ultimately helped me make better decisions and improve my performance. I expect the same for this year.

If you haven't registered yet, now is the time. Come ready to learn, connect, share ideas, and discover what's next for our industry. **See you there!**

≡Welcome≡



Emily Bell, Receptionist/Marketing Assistant

With agriculture at the heart of her story, Emily joined ICIA this summer and has hit the ground running. With roots in her family farm and experience as the owner and operator of her own clothing boutique, she brings a unique blend of agricultural insight, entrepreneurial spirit, and a fresh perspective in her role as a first point of contact with our customers.

We are excited to have Emily on the ICIA team and look forward to the energy, experience, and connection she brings to ICIA.

Mark your Calendar

November 11-12

Corn Belt Seed & Grain Conference
Carmel, IN

December 7-10

ASTA FCSC - Chicago, IL

November 16-20

WSA Conference - Kansas City

January 18-21, 2027

38th Annual IPSA Conference
San Diego, CA

DID YOU KNOW?

Warm Germination testing is one of the most important key indicators of seed quality, evaluating a seed lot's ability to germinate under optimal conditions, and determining its maximum germination potential.

At the Indiana Crop Improvement Association (ICIA) Seed Testing Laboratory, the roll towel method is our primary testing method for large-seeded crops. We also offer testing using blotters, sand, Kimpak, and organic media to meet the requirements of different crops and customer needs.

All ICIA warm germination testing follows the Association of Official Seed Analysts (AOSA) Rules for Testing Seeds, ensuring results are standardized, scientifically sound, and recognized throughout the seed industry. AOSA standards establish the appropriate temperature, testing medium, and evaluation schedule for each crop species.

By following these established standards, ICIA provides consistent, reliable results that help customers make informed seed quality, planting, and management decisions.

